

# Easy on. Easy off. And the first ever.

## BradyGrip™ Print-on Hook Material



The first-of-its-kind solution that can transform your telecom, datacom, electrical and construction identification. Quickly ID a bundle of cables or wire, then locate it when you need an update. Brady and VELCRO® Brand have partnered to bring you rolls of this exclusive, print-and-place material that can be easily applied, repositioned or removed. This means there's no costly rework on your end. BradyGrip™ Print-on Hook Material leads the marketplace as a long-awaited, printable solution that can help you get a grip on your wire and cable ID.

- **Improves efficiency** — Maximizes your uptime with faster, printable ID on cable bundles.
- **Easy on, easy off** — Apply, reposition and remove with exclusive, print-and-place material.
- **Safe** — Offers a non-damaging alternative to nylon cable ties.
- **Ultra-adaptable** — Customize labels to fit big or small jobs by printing on different-width material.

These materials work through a number of printer platforms. Check them out:

Catalog No.	Label Width A in. (mm)	Roll Length B ft. (m)	Labels per roll	Rec. ribbon	Works best with VELCRO® Brand ONE-WRAP® sizes in. (mm)
<b>BMP®21-PLUS Label Printer</b>					
M21-250-414	0.250 (6.3)	10.83 (3.3)	1 roll (cont.)	Ribbon in cart.	0.250 (6.4), 0.280 (7.1), 0.390 (9.9), 0.490 (12.4)
M21-500-414	0.500 (12.7)	10.83 (3.3)	1 roll (cont.)	Ribbon in cart.	0.500 (12.7), 0.510 (13.0), 0.630 (16.0)
M21-750-414	0.750 (19.1)	10.83 (3.3)	1 roll (cont.)	Ribbon in cart.	0.750 (19.1), 0.790 (20), 0.980 (24.9), 1.180 (30.0), 1.970 (50.0)
<b>BradyPrinter i3300 and BBP®33 Label Printers</b>					
B33C-250-414	0.250 (6.3)	50 (15.2)	1 roll (cont.)	B30-R10000	0.250 (6.4), 0.280 (7.1), 0.390 (9.9), 0.490 (12.4)
B33C-500-414	0.500 (12.7)	50 (15.2)	1 roll (cont.)	B30-R10000	0.500 (12.7), 0.510 (13.0), 0.630 (16.0)
B33C-750-414	0.750 (19.1)	50 (15.2)	1 roll (cont.)	B30-R10000	0.750 (19.1), 0.790 (20), 0.980 (24.9), 1.180 (30.0), 1.970 (50.0)

USA  
Customer Service: 1-888-272-3946  
www.BradyID.com

Canada  
Customer Service:  
1-800-263-6179  
www.BradyCanada.ca

Mexico  
1-800-262-7777  
Inside Sales: 1-800-262-7777 ext 177  
www.BradyLatinAmerica.com



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## Selling and Marketing Guide

### Why customers will love BradyGrip™ Print-on Hook Material

Give your customers a one-of-a-kind wire and cable ID solution — BradyGrip™ Print-on Hook Material. **It grips, grabs and identifies bundles the easy way.** With an exclusive, print-and-place material, BradyGrip can be repositioned or removed, so there's no need for time-consuming or costly rework. Thanks to a Brady and VELCRO® Brand partnership, this unique material gives your customers a simple solution for their toughest ID work — datacom, electrical, construction, medical and more. Here's how it leads in the marketplace:

- **Improves efficiency** — Maximizes a customer's uptime with faster, print-on ID for cable bundles.
- **Easy on, easy off** — Provides the option of repositioning and removing.
- **Safe** — Offers a non-damaging alternative to nylon cable ties.
- **Ultra-adaptable** — Fits big or small jobs with various-width material.

### Identify selling opportunities

#### Target industries:

- Data centers — project managers and installers
- Power
- Electrical
- Construction
- Medical facilities

#### What to look for:

- Cable bundles that are not being identified

#### What to ask:

- Do you currently use "Hook and Loop" or VELCRO® Brand ONE-WRAP® ties to wrap your cable bundle runs in your data center?
- Do you have issues tracing cables?
- Are you looking to differentiate existing cable bundles and identify them more easily?

## Resources to help close the sale

Collateral is available in the Brady Library. Look in the new product portal for:

- Informational sheet
- Overview video
- Product and application images
- Canned email copy

 **To learn more, contact  
your local Brady rep.**

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